

JDN NEWSLETTER DECEMBER 2006

J . D . N e u h a u s , L . P .



J.D. NEUHAUS
powered by air!

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Photo Contest: 1st Place

1st Place for the JDN North American Photo Award goes to Mark Atnip from Industrial Hoist Services for his recent submission of this photo. The 100 ton JDN air hoists are in the process of spotting a large and heavy rudder into place. It is common for shipyards and the hard working long-shoreman to request JDN air hoists due to their robust nature. Projects of this size have little choice but to rely on the stability and safety of JDN hoists. No matter how big or small, JD Neuhaus is the force to lift your business.



100 TONS IN CALIFORNIA



J.D. Neuhaus LP recently delivered a pair of Profi 50ti 50 ton capacity air hoists to a west coast shipyard. We were able to ship these units "from stock" and they were on the jobsite within a week of the time the order was placed. The two hoists were destined for BAE Systems in California, formerly known as the San Francisco Dry-docks. Air chain hoists have consistently been popular in this industry for over 25 years. The air hoist became the equipment of choice when they started replacing the much slower, and more labor intensive manual chain falls. JDN has also supplied 25 ton units to this facility in 2006 via LGH. These hoists are used in shipyard maintenance, primarily for mounting propellers, shafts, and rudders. The reliability and durability of JDN was a determining factor in the choice to purchase JDN hoists to replace our competitor's equipment. Furthermore both hoist models use identical motors, making the routine maintenance, just that. Superior after sales service and spare parts support was also important to the end-user.

←--- Actual Profi 50ti Sent to Bay Area

JDN SPARE PARTS



ROWS OF JDN SPARE PARTS!

With over 1.5 million dollars in inventory, J.D. Neuhaus, LP prides itself on the spare parts we keep on hand. As with many aspects of industry, time is always a critical factor for the job. At JDN we consider these needs very seriously and your Sales Manager works with the warehouse to expedite these requests in the most efficient manner as possible. With the combination of 261 years in production of quality lifting equipment and a full range in our product line, JDN keeps over two thousand different parts on hand. The daunting task of maintaining this incredible inventory is placed upon Brian Allen. The recently hired Parts Manager oversees the large inventory and works daily to get these essential parts to the places they are needed. Remember that parts lists are included in your documentation package and should be retained for the life of your J.D. Neuhaus product.

JDN Hoist Museum

The Hoist Museum - probably the only one of its kind in the world - shows the history of the lever to the modern hoist. The museum also documents the 260 year old tradition of the Neuhaus Company: to lift and lower, to pull and to move loads. The efforts of our ancestors are not forgotten, and the lessons of the past are used to improve our current designs. Therefore we have built a little museum near to our modern factory to document the development of hoists, tools and machines over the centuries. The discovery of the leverage, the construction of the pyramids, and the construction of the Vatican obelisk are a few examples of the "material handling" achievements which we can show you in our Hoist Museum. In our Historic Winch Smithy you can experience the work of the blacksmith at ancient times. Please let your JDN Sales Manager know if you are in the area and they will schedule a private tour of the Smithy Shop.



Family Crest



JDN Smithy Shop



Inside the Old Smithy Shop

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QUESTIONS CONCERNING THE JDN NEWSLETTER MAY BE FORWARDED TO J.KAHLER@JDNEUHAUS.COM

**HAVE A HAPPY HOLIDAYS AND A VERY SAFE NEW YEAR'S
FROM ALL OF US HERE AT J.D. NEUHAUS!**