

# JDN NEWSLETTER OCTOBER 2009

J . D . N e u h a u s , L . P .



**J.D. NEUHAUS**  
powered by air!

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***JDN Monthly Motto***

*“At some point in every project, the time comes when one must shoot the engineer and proceed with production”*

*Unknown*



### JDN UPCOMING TRADE SHOW

**See JDN at Booth #511  
October 29-30, 2009**

Carolina Industrial & Facility Maintenance Show  
Carolina First Center,  
Greenville,  
South Carolina



To Register to attend go to:  
<http://www.ci-fm.com>

## JDN SOLUTION FOR SUBSEA HOISTING

JDN hoists have been used in underwater applications for decades.

Check out the National Geographic World’s Toughest Fixes episode to see it in action—link below and click on the 3rd and 5th video clip to see our hoist.

In this episode featuring a J.D. Neuhaus hoists in a submersible application, divers salvage and repair the 50 ton rudder of a ship carrying \$3M worth of iron ore.

The vessel was hauling iron ore from Brazil to China when its rudder was damaged. The video takes you from underwater set-up, rigging, removing the rudder and lifting it out of the water.

### NEW PRODUCT IMPROVEMENT!

While our hoists are used in subsea applications, the unit has to be rebuilt after each use. JDN is working on a super-sealing solution to allow underwater use time and again without the rebuild thereby saving time and maintenance costs. We have also designed a special hand valve for ease of use by divers.

**Your benefits:**

- ◆ Air or hydraulics
- ◆ Variable speed control
- ◆ Overload protection
- ◆ Down to 70m water depth
- ◆ Hook suspended super versatile tool
- ◆ Also for horizontal and oblique use

**Email [p.weber@jdneuhaus](mailto:p.weber@jdneuhaus) to request your brochure**

**Video link:** [http://channel.nationalgeographic.com/series/worlds-toughest-fixes/4219/Overview#tab-Videos/06869\\_00](http://channel.nationalgeographic.com/series/worlds-toughest-fixes/4219/Overview#tab-Videos/06869_00)

**JDN AIR HOISTS PROFI 3 TI / 6 TI**  
THE JDN SOLUTION FOR SUBSEA HOISTING

*concept study!*

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## JDN TEAM JOINS SUSAN G. KOMEN RACE FOR THE CURE!



*JDN Team Joins the Race for the Cure*

*Steve Marcin and Frank Endler*

From the Race for the Cure of Maryland web site: "Breast cancer is rain on a winter's night; closing in and freezing hope. As Race Day approached the chill of defeat could be felt in the steady rain. Would the dark and cold extinguish the flame that is the heart of our cause? Never! Thirty-thousand people turned dark to light, cold to warm, and rain to tears of joy."

It was a cold rainy morning last Sunday, but the JDN team joined the rest of the 30,000 participants. Our 13 team members raised \$1,605 for the cause. This year's total is looking to break \$3 million

## JDN SALES AND SERVICE TRAINING



**Sign up today!**

**J.D. Neuhaus Sales and Service Training Schedule:**

**Seats available: November 17-18, 2009**

**JDN will provide:** Training manual & CD, Hotel Accommodations-2 nights room & tax only, Donuts/coffee, lunch & one group dinner

***Can customize to suit your requirements!***

All sales, service and operators should be certified by JDN. To register for upcoming classes call or email Peggy Weber 800-331-2889 x107, [p.weber@jdneuhaus.com](mailto:p.weber@jdneuhaus.com)



ALL SUBMISSIONS TO THE JDN NEWSLETTER ARE ENCOURAGED AND APPRECIATED.

**REMEMBER THAT THE NEW JDN CATALOGUES ARE AVAILABLE!  
IF YOU HAVE NOT RECEIVED YOUR COPY, GIVE US A CALL AT 800-331-2889**