

JDN NEWSLETTER SEPTEMBER 2006

J . D . N e u h a u s , L . P .



J.D. NEUHAUS
powered by air!

In This Issue

JDN Trade Shows	1
Honda Plant	2
Photo Contest	2
JDN Works: Customer Feedback	2

JDN TRADE SHOWS

Facilities Expo is a two-day trade show that showcases a wide array of products and services along with educational seminars. Facilities Expo will help you find solutions and explore new technologies to help your company succeed in today's competitive marketplace. Join us in Santa Clara, CA for the Northern California Facilities Expo 9/20-21 JDN will have two Mini air hoists and the new Profi air winch! Stop by booth #401 and visit with Technical Sales Manger Jason Kahler, and our west coast sales reps, Glen Medcraft and Dave Bowman. J.D. Neuhaus is the force to lift your business in the bay area. But wait there's more.....



Join us in Greenville, South Carolina for the Carolina Facilities Expo 10/3-4 JDN will have two Mini air hoists and the new Profi air winch! Stop by booth #212 and visit with Industrial Sales Manger John McGarry and our southeast sales rep, Dan Kay of New Pro Marketing. We look forward to showing you some southern hospitality. We can't wait to see y'all down there!



JDN is proud to be participating in CeMAT ASIA. This show is now famed as the largest event of its kind in China, and has established itself as the major and professional platform for material handling in the Asian region. CeMAT ASIA 2005 attracted 274 companies from 21 countries. They have clearly demonstrated the ability to attract

the world's most advanced products and technology. CeMat boasts one of the largest trade show display areas with almost 55,000 square feet of show area. This years event is going to be even bigger, so don't miss it!

Join us in Timonium, MD for the Maryland Facilities Expo 10/25-26 JDN will have two Mini air hoists and the new Profi air winch! Stop by booth #603 and visit with Regional Sales Manger Steve Marcin, and our mid-Atlantic sales rep Jeff Sailer from Mattrip Technical Sales. J.D. Neuhaus is the force to lift your business in the this bay area, too. Please visit jdneuhaus.com and click on Trade Shows for more details.



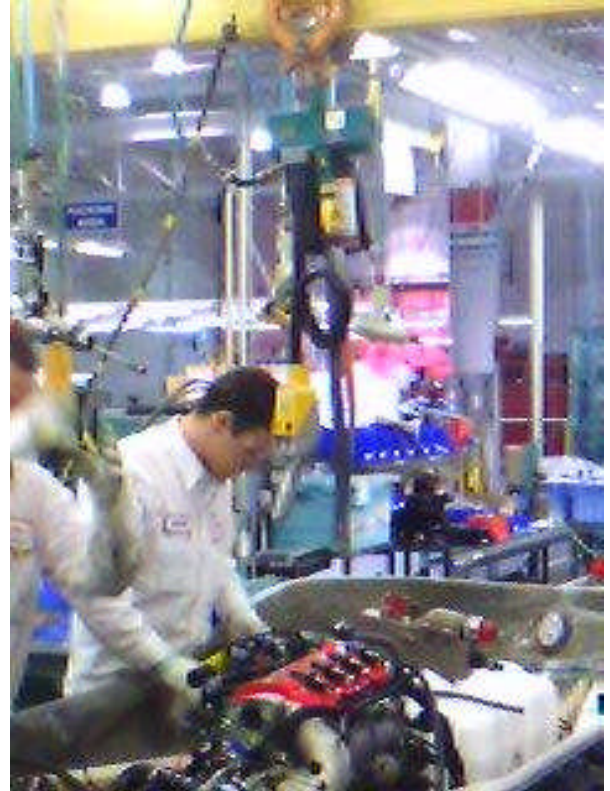
Honda Plant

There are several factors in selecting the appropriate hoist for an application. Once you have found out the capacity, the amount of lift, variable speed pendant options, and chain container options: the only thing left to do is find out price and quality. The old hoist, Brand X, cost the plant several man hours of labor while trying to fix over the three years in use and needed to be replaced. The JDN Mini 125/3 hoist costs



Out With the Old!

\$1825. Based on clean air and two rebuilds (vanes and o-rings) at a cost of \$195, bringing your total to \$673.33 per year. Here is the good part, at the end of three years a JDN hoist still works. At JDN we have seen several of our competitors hoists try and fail. It is not the price into the plant that matters, it is the durability and quality of the hoist. Cheers to Honda for having us come in and provide their plant with lifting solutions.



In with the JD Neuhaus!

PHOTO CONTEST...

We would like to thank those that have submitted photos for the **JDN North American Photo Award**. There is still time to submit an entry. Entries due by 11-15-06
Call 800-331-2889 for details.
JDN has 3 iPod's to giveaway!



Entries have been consistently arriving, send your picture in today!

JDN WORKS: CUSTOMER FEEDBACK

Did you know?

- ◆ The manipulator option for the JDN Mini air hoist was created for the US automotive industry and the need for control at the hook.
- ◆ We are always willing to not only listen to your feedback, but design our products by it.
- ◆ Our utility air winch frames were added as to accommodate our rental house winch customers.
- ◆ JDN welcomes all design ideas and issues, and looks forward to solving the most difficult lifting problems, while others have no answers.
- ◆ The J.D. Neuhaus Mini air hoist is the highest quality turn-key solution for ALL applications ranging from 1/8 ton to one ton in capacity .
- ◆ JDN is the force to lift your business!

JDN WELCOMES YOUR STORIES AND PICTURES FOR USE IN THE NEWSLETTER
SEND US A TEAM PHOTO IN FRONT OF YOUR JDN HOIST FOR THE NEWSLETTER.
ALL SUBMISSIONS ARE CONSIDERED, IN FACT THEY ARE THOROUGHLY ENJOYED!

QUESTIONS CONCERNING THE JDN NEWSLETTER MAY BE FORWARDED TO J.KAHLER@JDNEUHAUS.COM

**FROM MAINE TO FLORIDA, TO LOS ANGELES TO VANCOUVER...
YOUR MATERIAL HANDLING PROBLEMS ARE AWAITING OUR SOLUTIONS.**