

JDN NEWSLETTER AUGUST 2006

J . D . N e u h a u s , L . P .



J.D. NEUHAUS
powered by air!

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J. Diederich Neuhaus

SWIFTER LIFTER

You know that the plant not only needs regular maintenance, but yearly inspections seem to approach quickly. If there were just one simple mobile lifting device to take care of these issues it would really make your life simpler. There is a solution, the JDN lifter 1100. With over a half US ton in lifting capacity this winch can get the job done. The 1100 is mobile, lightweight and can be carried by one person at only 65 lbs. With an MSRP of \$4995.00 it is hard to find a better investment on the market. There is only one real question....What is the delivery time? **IN STOCK** and ready to go. We will get the winch to your door faster than the capital expenditure paperwork takes. A Swifter Lifter!



PART SEVEN: J. DIEDERICH NEUHAUS

J. Diederich Neuhaus was at the forefront of innovation in lifting equipment. He had the idea to replace the manual operation of JDN hoists by an air driven motor. The development of JDN air hoists increased sales and helped JDN's reputation grow throughout the world. The "PROFI" series enabled industry to improve productivity and safety. At JDN safety and innovation are paramount. The capacity range was also increased for the shipbuilding industry to 100 tons. The history of the hoist industry is documented from the development of the lever of the Stone Age to the modern air hoist by the Hoist Museum, built by J. Diederich Neuhaus. Not only visitors from allied industries but also members of the public can learn how traditional skills were used to manufacture various kinds of winches and hoists. J. Diederich Neuhaus had a passion for his craft and was honored in 1975 by the Federal Competition Industry in the Landscape with a Gold Medal. In February 2000, J. Diederich Neuhaus was awarded the Order of Merit Ribbon from the Federal Republic of Germany by the President for his merits as an entrepreneur and for his social and cultural commitment. At the same time he also received the Silver Needle of Honor award from his home town Witten.

ISO 9001 Certified

JD Neuhaus, LP mandates a Quality Management System to demonstrate predictability in our internal operations and gives us an ability to meet customer requirements. An effective Quality Management System helps JDN with our customer satisfaction. Quality management is what organizations practice to ensure that their procedures conform to the customer's requirements. In these modern times, ad hoc processes are not accepted. Our QMS make it easier to manage, measure, and improve. It is the first step in our journey toward continual business improvement. JDN has an implemented and documented Quality Management System to control our different internal processes:

Increased efficiency and minimal exposure to the risk that obligations to the customers are not met.

A foundation from which to gradually improve our internal processes and strengthen our organization's ability to meet strategic objectives.

A measurable management system against international and industry standards through third party certification.

JDN works according to a Quality Management System that is more efficient and effective for the company. In addition, you will see that our staff responsibility, motivation, and commitment are second to none. A certified Quality Management System is also increasingly a condition of contract. The certificate proves that JDN has the necessary systems in place to fulfill our obligations to our customers. JD Neuhaus, LP is ISO 9001 Certified!



PHOTO CONTEST....



We would like to thank those that have submitted photos for the **JDN North American Photo Award**. There is still time to submit an entry. Entries due by 11-15-06. Call 800-331-2889 for details. JDN has 3 iPod's to giveaway!

JDN WORKS: WWW.JDNEUHAUS.COM

JD Neuhaus, LP would like to extend an invitation for you to visit our website and take the opportunity to find.....

- Information on JDN Air Hoists and Winches
- Color Brochures in 6 different languages
- Operation Manuals
- Product Specifications
- CAD Drawings
- Application ideas to help your business
- Upcoming Trade Shows
- Detailed Company History
- Password Protected Area for Distributors

JDN WELCOMES YOUR STORIES AND PICTURES FOR USE IN THE NEWSLETTER
ALL SUBMISSIONS ARE CONSIDERED, WITHOUT YOU THERE ARE NO STORIES
QUESTIONS CONCERNING THE JDN NEWSLETTER MAY BE FORWARDED TO J.KAHLER@JDNEUHAUS.COM

**THE J.D. NEUHAUS SALES TEAM
HOPES YOUR ENJOYING YOUR SUMMER**