

JDN NEWSLETTER JANUARY 2006

J . D . N e u h a u s , L . P .



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The all New Profi TI

2005 JDN YEAR IN REVIEW

Thank you for helping make 2005 an incredible year for JD Neuhaus. We have achieved several company goals; such as: cross linkage of websites, a password protected area on the internet, design improvements on our hoists, and the creation of new products for the marketplace. Please contact us if there is any way we can help you promote your company, we would like to participate in your open houses. Team members of JD Neuhaus are always available to help train new employees or update seasoned members of your staff. The center of our product line is the air hoist, and several key changes were made to improve our already outstanding quality. Our all new TI's feature higher lifting speeds, oil free operation**, and a new patented motor brake system. Our new products this year are the Big Bag Handling System, and the Profi Air Winch. These new products have the force to lift your business. Call us at 800-331-2889 with any ideas, comments or suggestions. From all of us at JDN, we wish you a happy and healthy New Year.

*** see operation manual*



Profi Air Winch



Big Bag Handling System

Lifting Gear Hire Names J.D. Neuhaus as Key Supplier for 2005

Bridgeview, IL – November 4, 2005 – Lifting Gear Hire’s USA headquarters, based in Bridgeview, IL, has named worldwide company J.D. Neuhaus as their key supplier for 2005. LGH has purchased over one million dollars in air hoists and push, gear and motorized trolley products from the lifting product supplier and has made similar inventory purchases since opening their doors in 1990. "Lifting Gear Hire continues to add additional J.D. Neuhaus products to the fleet to keep up with the demand of customers as well as eliminate lead time," said Tony Fiscelli, General Manager of Lifting Gear Hire’s USA headquarters. " JDN air hoists, push, gear and motorized trolleys are a staple in our inventory because our customers find them to be reliable as well as a necessary tool to ensure safety on the job. We are pleased to carry products of such a reputable company in our rental fleet," concluded Fiscelli. LGH stocks over 800 J.D. Neuhaus air chain hoists with capacities up to 50 tons. John McGarry, Industrial Sales Manager for J.D. Neuhaus, is also very pleased with the relationship with Lifting Gear Hire. "We’ve developed a lasting relationship with LGH. Through their comprehensive nationwide coverage, and expanding branch network, LGH has been an integral part in getting the JDN brand acknowledged as the premier air hoist on the market today. We appreciate LGH’s service-oriented approach to solving lifting problems, together with their emphasis on safety," stated McGarry. J.D. Neuhaus is a worldwide organization specializing in air driven hoists and cranes, trolleys and winches. The company has been manufacturing lifting equipment since 1745 and is still a privately-owned, family company. For more information about J.D. Neuhaus, visit their website at www.jdneuhaus.com. Lifting Gear Hire Corporation, a subsidiary of Lifting Gear Hire Group plc, specializes in the rental, sales, service, inspection and testing of lifting and winching equipment. "Our business is about managing resources, solving problems and helping our customers to work safely, efficiently and cost effectively by minimizing the cost of equipment ownership," explained Pat Fiscelli, Vice President of LGH's USA Operations. LGH stocks over 80,000 pieces of lifting equipment available for rental through its worldwide locations, which encompass The United States, UK, Holland and Germany. They also carry numerous hoisting products for rental or sale such as come-a-longs, clamps, lifting and spreader beams, modular lifting beams, manbaskets and barrier grabs. For more information about the Lifting Gear Hire Corporation, visit their website at <http://www.lgh-usa.com>.

Three air hoists helped install a 130,000 lb steam generator into a new factory structure from 140 feet off the ground



Once inside the structure, the drum is lowered on to its final mounting straps

The 80ft (24m) long and 5ft (1.5m) diameter steam drum is part of a new process steam boiler for a corn products plant in Bedford, Illinois. Main construction contractor Azco Inc. Integrated Construction erected the structural steelwork to support the weight of the drum. The large lattice-boom construction cranes that it commissioned for steel erection could not gain access to the interior of the structure to place the steam drum. Azco project manager Robert Brockington and field superintendent Mark Rozmarynoski designed and engineered a monorail fitted with three 37t capacity JD Neuhaus air-powered chain hoists to roll the steam drum into position. Two construction cranes lifted the steam drum in tandem to about 140ft (42.5 m) high. Then one end of the drum was connected to the first air hoist and disconnected from the first crane. As the second crane slewed around, the air hoist trolleyed into the building and pulled the drum in. "Air chain hoists are simply amazing when you compare their size and weight to lifting capacity ratio to other means of lifting," says James Kowalik, general manager of the hoist supplier, Industrial Hoist Services. It took two days to set the beam, hoists and drum. The drum was tied off into its permanent supports in early August 2005. Industrial Hoist Services, based in Brazoria, Texas, supplied the hoists on a week's rental. The business now has about 1,200 JD Neuhaus air hoists. It also sells and services hoists. Kowalik says that the company bought their first 100 JDN hoists from an inventory warehouse sale from a previous US distributor of the German hoist manufacturer, which closed in the early 1990s.

ON THE HORIZON

The Vice President of Sales and Marketing, Don Plettenberg, celebrates a birthday on January 7th.

Over the next seven issues of the newsletter we will be featuring a new section to commemorate the 260 years of JDN products. From the jacks for the carters of 1745, to the implementation of the pneumatic hoist in 1952. It took seven generations of the Neuhaus family to create the markets finest lifting equipment.

Visit www.jdneuhaus.com

JDN BOP SYSTEMS AROUND THE WORLD

J D Neuhaus, the leading global manufacturer of air hoists, has completed delivery of eight new EH 20 monorail hoist units to an engineering company in Russia.

In each case, one pair will be used for BOP (blow out preventer) handling systems. With a manufacturing sector that is on the rise, Russian engineering firms find that the BOP systems are reliable, robust and fast as material handling systems. The EH 20 monorail hoist has a very compact design (two driving mechanisms, as opposed to the competition's four part) and has beneficial features such as: low maintenance requirements; a proven and patented motor-brake system; reduced noise levels; high lifting/lowering speeds; an emergency valve in the main air supply; and newly designed overload protection. The innovative motor-brake system is capable of holding the load safely in any position even in the event of air interruption. In general, monorail hoists from J D Neuhaus are suitable for use in both on and offshore operations for the oil and gas industries. For some applications, they can be deployed as double lifting gear, as in BOP handling systems, or used working in tandem as synchronized hoists connected by a coupling rod. This latter configuration is particularly useful for handling grinding rollers in the cement industry.



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WE WELCOME ANY SUBMISSIONS TO THE NEWSLETTER REGARDING YOUR CURRENT EXPERIENCES WITH JDN PRODUCTS IN THE WORK PLACE. QUESTIONS REGARDING THE NEWSLETTER MAY BE FORWARDED TO J.KAHLER@JDNEUHAUS.COM

HAPPY NEW YEAR!
FROM,
YOUR J.D. NEUHAUS SALES TEAM